# **Sophia Rand**

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## **SUMMARY**

NYU Junior with 2+ years of experience in public relations, event management, and retail across the beauty, wellness, fashion, and hospitality industries. Honored for delivering award-winning, high-impact case studies that demonstrate strategic innovation, market foresight, and excellence in brand development in the beauty and luxury fashion landscape.

# **EDUCATION**

**New York University** Gallatin School of Individualized Study Bachelor of Arts in Business and Corporate Communications GPA: 3.75

## **EXPERIENCE**

#### **Beauty Right Back (BRB)**

Startup Marketing Intern

- Creates digital content to promote small beauty businesses in NYC, increasing visibility through targeted and engaging content.
- Refers clients to BeautyRightBack's subscription service by producing impactful content that highlights its benefits for both customers and small businesses.
- Develops strategies to attract college-aged consumers, emphasizing the convenience and value of the subscription model.

### With Jean

Pop-Up Sales Associate

- Optimized stockroom organization, improving item retrieval times during customer checkouts and enhancing overall sales efficiency
- Prepared garments for sales floor placement by ensuring proper folding, tagging, and presentation
- Sorted garments by style, size, and color to streamline the stocking process and enhance visual merchandising
- Conducted quality checks on garments to identify and address any defects or issues before restocking
- Retrieved specific styles from the stock room promptly to meet customer requests and support sales efforts
- Steamed garments to ensure they were wrinkle-free and in optimal condition for display and sale

## **PR** Consulting

Fashion, Beauty & Wellness Intern

- Conducted extensive research for Lemme, Tracy Anderson, Gabriela Hearst, GAP, Adidas, AMIRI, ME+EM, The • Bowery Hotel, and Bedford Media
- Analyzed costs and availability for transportation, accommodations, and vendor options to support client • activations, ensuring efficient and budget-conscious planning
- Assisted in managing showroom operations within a luxury property, ensuring the space was impeccably maintained and ready to host high-profile clients and partners
- Curated and vetted strategic partnership opportunities to ensure alignment with client branding and goals
- Tracked and documented media placements across digital, print, and social platforms, ensuring comprehensive PR • coverage
- Analyzed engagement data and compiled performance reports to measure campaign effectiveness and inform strategic recommendations with Fashion GPS
- Efficiently organized data for accessibility and facilitate data-driven decision-making processes
- Clipped media coverage for clients, employing keen attention to detail and staying abreast of relevant news and • publications
- Coordinated and ensured timely delivery of critical materials to support high-profile client events, contributing to the seamless execution of key initiatives New York, NY

## **Loft Creative Group**

New York Fashion Week Intern

- Escorted VIP guests, including celebrities, influencers, and industry professionals, ensuring seamless access to • venues and meetings with designers
- Provided logistical and operational support during rehearsals, maintaining the efficient flow of runway shows •
- Managed and updated detailed guest lists to streamline event attendance and improve client experience
- Coordinated seating assignments and organized PR assets, ensuring accurate and timely distribution •

New York, NY

Expected May 2026

New York, NY

January 2024 – Present

New York, NY

New York, NY

Jan 2024 – May 2024

Feb 2023 – Sept 2023

May 2024 – June 2024

#### AWARDS

# Fashion Scholarship Fund

Case Study Scholar in Marketing Analytics

- 2025: Honored for a Marketing Analytics case study centered on AI, demonstrating the potential of artificial intelligence in enhancing consumer experiences and driving efficiency
- 2024: Recognized for a Marketing Analytics case study focused on sustainability in the beauty industry, proposing innovative solutions supporting wildlife rehabilitation

#### Givenchy X WindowsWear

Case Study Finalist in Wholesale Pop-Up Strategy

• Selected as 1 of 10 finalists from hundreds of submissions for a wholesale pop-up concept and visualization, 'Givenchy Natura' demonstrating strategic consistency in brand messaging and exceptional storytelling through the use of augmented reality

#### INTERESTS

Crème brûlée, Lana Del Rey, Personal Color Analysis, Iced Matcha with Strawberry from Blank Street

2025/2024

2024